



Stakeholder Briefing

July 16, 2012
DHHS Leadership Team



Agenda

- Objective: provide update in 3 key areas
- Medicaid Care Management Program Status
 - Discussion and next steps
- Affordable Care Act Status
 - Discussion and next steps
- DHHS Budget Update
 - SFY 13 Outlook
 - Planning for New Biennium
 - Discussion and next steps



Care Management Update

General Update
Provider and Member Enrollment Update
CMS Review Status
Readiness Review

Katie Dunn, Nick Toumpas



Care Management Update

- Public Forums Review
 - Completed 12 Information Briefings
 - Objective: educate on approach and timeline
 - Targeted to families, caregivers, clients
 - Well attended and received
 - Next steps
 - Update FAQ and follow-up to a number of issues raised
 - Plan for second round of community forums
 - Dedicated website
 - Step 2 design
 - Preliminary DHHS analysis is underway
 - Stakeholder engagement design and process development
 - Stakeholder engagement begins in the fall



Enrollment Providers and Members

- Provider Enrollment Update
 - Clarification of MMIS provider enrollment and MCO enrollment
 - Provider enrollment activity progressing, still early in process
 - Desire for provider education re: prior authorizations & other administrative issues
- Member Enrollment Update
 - DHHS contract implementation with Maximus for a temporary enrollment call center and preparation to assume responsibility after initial enrollment
 - Updating the NH EASY system as the enrollment engine
 - Exploring expanded role for providers and support agencies in member enrollment and outreach based on public forum feedback
 - Timeframe for enrollment now November
- Creating a dedicated website



CMS Review Update

- State Plan Amendment (SPA) submitted on 3/31/12
 - Request for Additional Information (RAI) received on 6/28/12
 - Posted on DHHS website
 - Targeting end of July response
 - CMS confirms they have up to 90-days to act on the RAI response
- Contracts, checklist and rates submitted on 5/11/12
 - CMS has not provided any feedback and has indicated that unlike the SPA, there is no established timeframe for action on these documents
- Multiple stakeholder communications to CMS
- Uncertainty of CMS action conflicts with client communication plan
 - Moved timeline for enrollment out by 30 days to 11/1/12
 - New projected go-live now 1/1/13
 - Will have fiscal impact on Medicaid program
 - All this subject to change



Readiness Review

- DHHS structure for Readiness Phase
 - Dedicated Account Manager for each MCO
 - Core Team provides direction and guidance to MCO's in key areas
- Key areas of focus include:
 - Care management
 - Provider network services
 - Quality
 - Population health
 - Call center
 - Client services
- Key areas continued:
 - Data analytics
 - Fraud, waste and abuse
 - Grievance and appeals
 - Third party liability
 - Others
- System readiness includes
 - Eligibility
 - Enrollment
 - Data exchange (encounter data)
 - MMIS
- Commissioner's Advisory Committee
 - Formulating structure



Affordable Care Act Update

Nick Toumpas



Affordable Care Act Update

- Medicaid Expansion

- Many questions unanswered following Supreme Court ruling
- States submitting questions to CMS through National Association of Medicaid Directors (NAMd)
 - CMS timeline for response is uncertain
- NH Legislature has submitted questions regarding the expansion
- DHHS believes that the decision rests with the Legislative Fiscal Committee
 - Change in eligibility

- DHHS conducted preliminary analysis on impacts back in 2010 following the passage of the law
 - Will seek authority to conduct additional analysis to inform policy makers
- Under the radar in discussion of an "opt-out" is impact of DSH program elimination in 2015
- Other provisions for consideration

- Health Benefits Exchange

- HB 1297-Advisory Board
- Decision on approach for Federally Facilitated Exchange
 - Partner Vs. Non-Partner State



Budget Update

Nick Toumpas



Budget Update

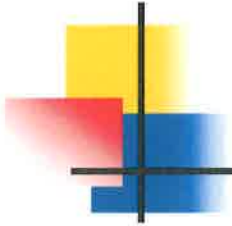
- SFY 12 required significant Legislatively driven reductions that impacted every sector
 - Dashboard illustrated that ended SFY 12 with a small surplus, however:
 - Covered reprocessing of outpatient hospital claims for \$10M
 - Covered two quarters of DSH Disallowance \$9M
 - Eliminated ~ 450 positions, with 226 positions vacant as of 6/30/12
 - SFY 13 Budget Outlook: Projecting a ~\$30M General Fund shortfall, key components are
 - DSH Disallowance (4 quarters) of \$17.9M
 - Care Management six-month delay (~ \$1.5M per month) \$7.5M
 - Medicaid to School Audit liability \$3.0M
 - Residential Rates Ruling \$2.7M
 - Caseloads remain volatile as growth has slowed, but growth trend continues
 - Despite lower unemployment, caseloads not reducing
 - Ongoing discussion with Governor's Office
 - Major variable is Medicaid Enhancement Tax liability
 - Our budget "reduction" strategies are limited
- 7/16/2012



SFY 14/15 Budget Development

- SFY 14/15 Projection Spreadsheet
- HB 2 Requirement for Efficiency Budgets
 - SFY 14 Targeted at 90% of SFY 12 actual: \$583M Vs. \$648M
 - SFY 15 Targeted at 90% of SFY 13 adjusted-authorized: \$582M Vs. \$647M
 - Unknown variable is if DHHS required to reduce SFY 13 by the \$30M projected shortfall
- Commentary and need for your assistance
 - Due to limited resources, we need now more than ever to work together
 - Must define the core services that people in NH need
 - New Legislature needs to understand the need for those basic services
 - This cannot be about preserving DHHS, partner agencies or institutions
 - Our focus is "whole person" approach vs. existing system preservation
 - Concern of zero sum dynamic where one group is funded at the expense of others creating real system imbalance

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
1	Department of Health and Human Services																	
2	Estimated Caseloads and Cost (Without Impact of Steps 2 or 3 Care Management)																	
3																		
4																		
5	Total Funds									General Funds								
6		SFY10	SFY11	SFY12	SFY13	SFY12	SFY13	SFY14	SFY15		SFY10	SFY11	SFY12	SFY13	SFY12	SFY13	SFY14	SFY15
7		Actual	Actual	Budget	Budget	Projected	Projected	Projected	Projected		Actual	Actual	Budget	Budget	Projected	Projected	Projected	Projected
8	Mental Health & Substance Abuse																	
9	Caseload numbers	21,182	22,306	23,272	24,027	21,525	22,171	22,836	23,521		21,182	22,306	23,272	24,027	21,525	22,171	22,836	23,521
10	Pct Increase		5.3%	4.3%	3.2%	-3.5%	3.0%	3.0%	3.0%			5.3%	4.3%	3.2%	-3.5%	3.0%	3.0%	3.0%
11	Cost Per Case	\$11,012	\$9,996	\$10,097	\$9,693	\$10,666	\$10,469	\$10,658	\$10,853		\$5,652	\$5,212	\$5,276	\$4,984	\$5,546	\$5,387	\$5,506	\$5,538
12	Pct Increase		-9.2%	1.0%	-4.0%	10.0%	-1.8%	1.8%	1.8%			-7.8%	1.2%	-5.5%	6.4%	-2.9%	2.2%	0.6%
13	Caseload dollars (\$000)	\$233,265	\$222,967	\$234,977	\$232,891	\$229,584	\$232,099	\$243,391	\$255,288		\$119,711	\$116,248	\$122,785	\$119,745	\$119,369	\$119,438	\$125,727	\$130,258
14	Pct Increase		-4.4%	5.4%	-0.9%	-1.4%	1.1%	4.9%	4.9%			-2.9%	5.6%	-2.5%	2.7%	0.1%	5.3%	3.6%
15	Developmental Disabilities																	
16	Caseload numbers	22,799	23,336	24,151	24,842	23,336	24,036	25,587	26,355		22,799	23,336	24,151	24,842	23,336	24,036	25,587	26,355
17	Pct Increase		2.4%	3.5%	2.9%	0.0%	3.0%	3.0%	3.0%			2.4%	3.5%	2.9%	0.0%	3.0%	3.0%	3.0%
18	Cost Per Case	\$14,347	\$14,483	\$14,824	\$14,505	\$15,313	\$15,549	\$15,429	\$15,826		\$5,752	\$6,085	\$6,589	\$6,409	\$6,883	\$6,995	\$7,012	\$7,168
19	Pct Increase		1.0%	2.4%	-2.2%	5.6%	1.5%	-0.8%	2.6%			5.8%	8.3%	-2.7%	7.4%	1.6%	0.2%	2.2%
20	Caseload dollars (\$000)	\$327,090	\$337,981	\$358,026	\$360,331	\$357,333	\$373,743	\$394,780	\$417,080		\$131,133	\$141,998	\$159,139	\$159,212	\$160,624	\$168,122	\$179,410	\$188,902
21	Pct Increase		3.3%	5.9%	0.6%	-0.8%	4.6%	5.6%	5.6%			8.3%	12.1%	0.0%	0.9%	4.7%	6.7%	5.3%
22	Elderly																	
23	Caseload numbers	7,325	7,215	7,515	7,617	7,251	7,349	7,720	7,825		7,325	7,215	7,515	7,617	7,251	7,349	7,720	7,825
24	Pct Increase		-1.5%	4.2%	1.4%	0.5%	1.4%	1.4%	1.4%			-1.5%	4.2%	1.4%	0.5%	1.4%	1.4%	1.4%
25	Cost Per Case	\$56,083	\$59,616	\$53,376	\$54,088	\$53,376	\$54,088	\$55,170	\$56,273		\$6,161	\$6,985	\$8,385	\$8,685	\$8,385	\$8,385	\$8,859	\$9,036
26	Pct Increase		6.3%	-10.5%	1.3%	-10.5%	1.3%	2.0%	2.0%			13.4%	20.0%	3.6%	20.0%	0.0%	2.0%	2.0%
27	Caseload dollars (\$000)	\$410,809	\$430,127	\$401,121	\$411,990	\$402,998	\$417,391	\$435,356	\$454,096		\$45,129	\$50,398	\$63,014	\$66,152	\$63,776	\$65,551	\$67,763	\$71,110
28	Pct Increase		4.7%	-6.7%	2.7%	-2.2%	3.6%	4.3%	4.3%			11.7%	25.0%	5.0%	26.5%	4.0%	2.4%	11.5%
29	Children & Families																	
30	Caseload numbers	113,288	115,106	124,491	129,366	123,755	133,855	134,431	139,695		113,288	115,106	124,491	129,366	123,755	133,855	134,431	139,695
31	Pct Increase		1.6%	8.2%	3.9%	-0.6%	3.9%	3.9%	3.9%			1.6%	8.2%	3.9%	7.5%	8.2%	3.9%	3.9%
32	Cost Per Case	\$4,961	\$4,697	\$4,621	\$4,496	\$4,621	\$4,496	\$4,586	\$4,678		\$2,039	\$2,102	\$1,633	\$1,557	\$1,633	\$1,633	\$1,588	\$1,620
33	Pct Increase		-5.3%	-1.6%	-2.7%	-1.6%	-2.7%	2.0%	2.0%			3.1%	-22.3%	-4.7%	-22.3%	0.0%	2.0%	2.0%
34	Caseload dollars (\$000)	\$562,001	\$540,693	\$575,316	\$581,689	\$571,918	\$601,876	\$616,557	\$653,514		\$231,029	\$241,948	\$203,335	\$201,421	\$202,134	\$218,630	\$213,495	\$226,292
35	Pct Increase		-3.8%	6.4%	1.1%	5.8%	5.2%	14.0%	6.0%			4.7%	-16.0%	-0.9%	-16.5%	8.2%	-11.8%	6.0%
36	Wellness & Prevention																	
37	Caseload dollars (\$000)	\$24,572	\$23,788	\$24,425	\$24,545	\$26,588	\$27,386	\$28,207	\$29,053		\$5,677	\$4,179	\$2,721	\$2,651	\$2,840	\$2,795	\$3,013	\$2,966
38	Pct Increase		-3.2%	2.7%	0.5%	11.8%	12.1%	2.0%	2.0%			-26.4%	-34.9%	-2.6%	-32.0%	2.7%	2.0%	2.0%
39	Sub-totals																	
40	Unduplicated Caseload	145,949	152,960	159,431	165,163	150,745	161,536	167,343	173,898		145,949	152,960	159,431	165,163	150,745	161,536	167,343	173,898
41	Pct Increase		4.8%	4.2%	3.6%	-1.4%	1.3%	2.0%	2.0%			4.8%	4.2%	3.6%	-1.4%	1.3%	2.0%	2.0%
42	Cost Per Case	\$10,673	\$10,170	\$9,997	\$9,757	\$10,537	\$10,230	\$10,268	\$10,403		\$3,650	\$3,627	\$3,456	\$3,325	\$3,640	\$3,557	\$3,522	\$3,563
43	Pct Increase		-4.7%	-1.7%	-2.4%	3.6%	2.3%	5.2%	1.3%			-0.6%	-4.7%	-3.8%	0.4%	2.9%	5.9%	1.1%
44	Caseload dollars (\$000)	\$1,557,736	\$1,555,556	\$1,593,866	\$1,611,447	\$1,588,421	\$1,652,495	\$1,718,291	\$1,809,032		\$532,679	\$554,771	\$550,994	\$549,182	\$548,742	\$574,536	\$589,407	\$619,527
45	Pct Increase		-0.1%	2.5%	1.1%	2.1%	4.0%	10.5%	5.3%			4.1%	-0.7%	-0.3%	-1.1%	4.7%	6.2%	5.1%
46	Uncompensated Care																	
47	Dollars (\$)	\$194,989	\$210,779	\$49,260	\$53,416	\$49,260	\$49,260	\$49,260	\$53,416		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
48	Other Classlines-Not Listed																	
49	Dollars (\$)	\$393,489	\$423,820	\$294,597	\$291,730	\$294,597	\$300,482	\$303,435	\$309,497		\$84,425	\$128,228	\$99,829	\$97,789	\$99,829	\$97,789	\$98,000	\$98,000
50	Pct of Total	20.2%	21.4%	15.6%	15.3%	15.6%	15.4%	15.0%	14.6%		13.7%	18.8%	15.3%	15.1%	15.4%	14.5%	14.3%	13.7%
51	Total Budget																	
52	Dollars (\$)	\$1,951,225	\$1,979,376	\$1,888,463	\$1,903,177	\$1,883,018	\$1,952,977	\$2,021,726	\$2,118,528		\$617,104	\$682,999	\$650,823	\$646,971	\$648,571	\$672,326	\$687,407	\$717,527
53			1.4%	-4.6%	0.8%	-4.9%	3.7%	3.5%	4.8%			10.7%	-4.7%	-0.6%	-5.0%	3.7%	2.2%	4.4%
54																		
55	Efficiency Spending Level																	
56	SFY12 Actual							\$1,883,018								\$648,571		
57	SFY13 Adj Auth								\$1,903,177									\$646,971
58	Reduction Percent							90.0%	90.0%							90.0%		
59	Efficiency Spending Level							\$1,694,716	\$1,712,859							\$583,714	\$582,274	
60																		
61	Reduction Required							\$327,010	\$405,669								\$103,693	\$135,253



Questions

